

Corporate Financial Services



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* Analysis of the detailed relationship between financial institutions and the corporate customers* Analyses lending propositions and how to structure suitable solutions*

How to take appropriate security * Monitoring and controlling ongoing risksIndividual financial institutions can differ in how they structure their retail and business areas. Some include sole traders, partnerships and even small to medium business enterprises in their retail operations, and restrict corporate operations to large companies above a certain size. Many financial institutions also segment their corporate customer base, with larger businesses being dealt with by specialist relationship managers, and these types of segmentation policies are addressed and discussed.

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目录:

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