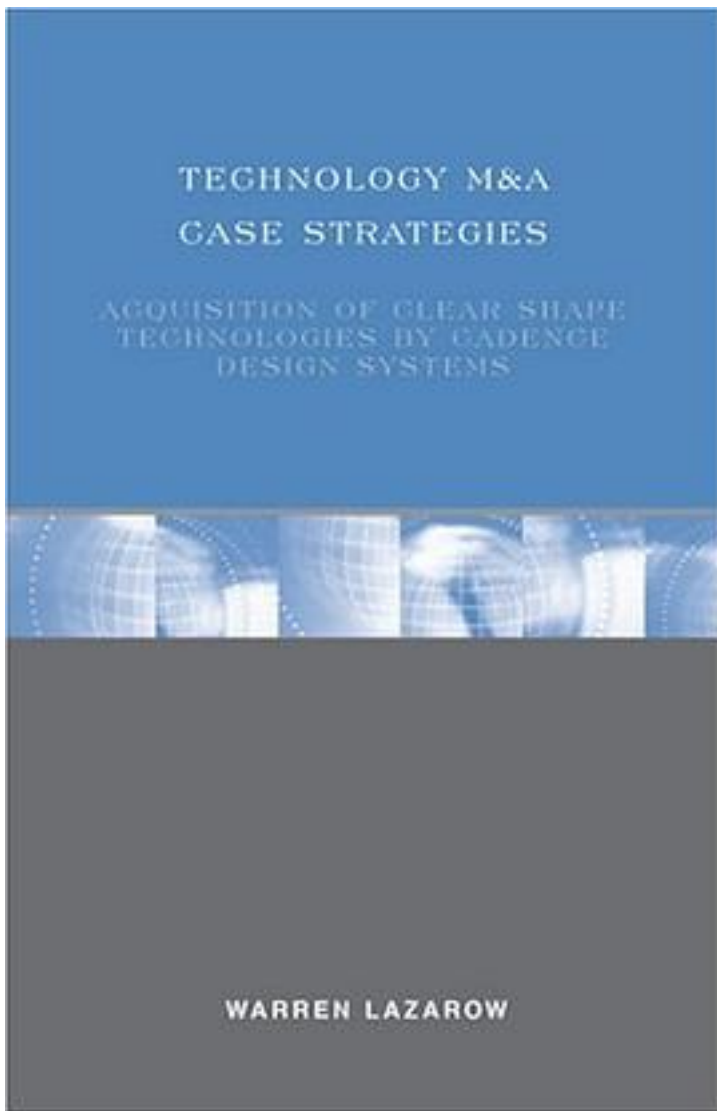


Technology M&A Case Strategies



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Liquidity events fuel the community of venture-backed entrepreneurialism. These are seminal moments for startups, representing the validation of years of hard work developing and commercializing new ideas. Successful exits, however, are complex and delicate matters, demanding productive negotiation among multiple constituencies and across a wide range of financial and legal terms. These negotiations are contentious. The wisdom of experienced counsel can be instrumental in helping conflicting interests understand issues, devise solutions, and arrive at an agreement providing long-term benefit to all parties.

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