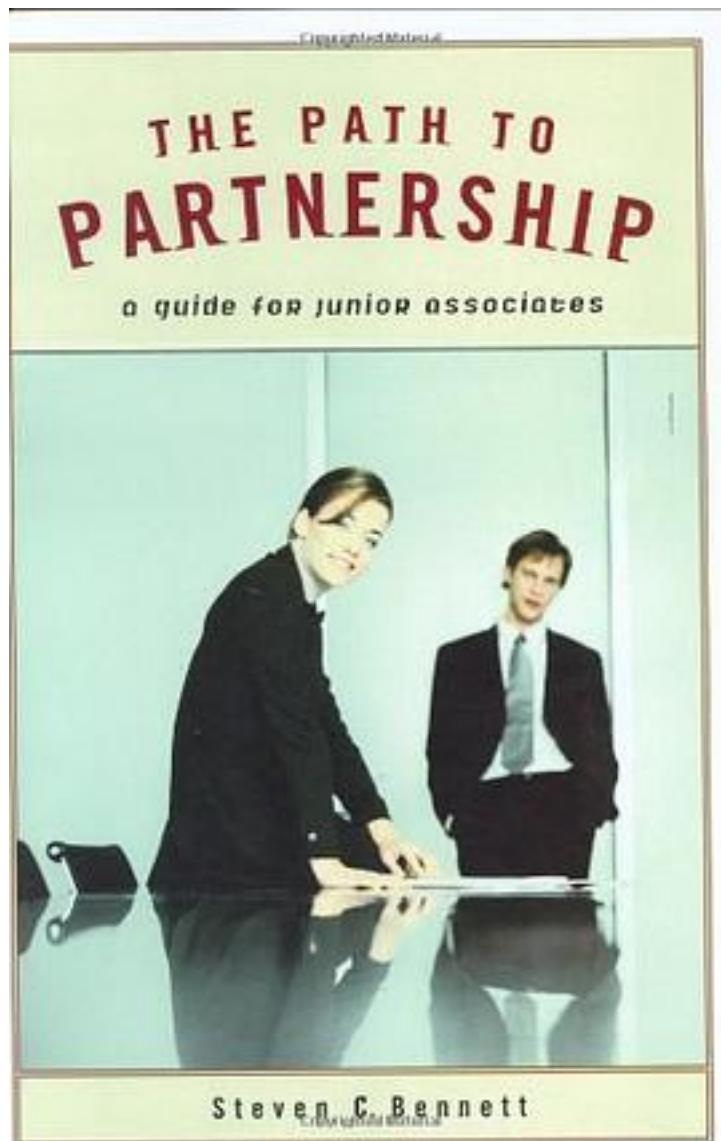


The Path to Partnership



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Drawn from the author's many years in training and developing junior associates, this book provides insight into some of the most common problems that can affect the career development of new lawyers, and offers practical advice for navigating the crucial first years. Bennett offers practical guidance on topics from determining whether firm life is the right fit to preparing for partnership. Tips and strategies for honing communication and presentation skills, managing your time, and networking effectively will help make the culture work for you and ensure a path to success.

Freshly minted J.D.s may be well prepared for the technical and procedural aspects of practicing law, but the real world of law firm culture is bound to offer some surprises. Drawn from the author's many years in training and developing junior associates, this book provides insight into some of the most common problems that can affect the career development of new lawyers, and offers practical advice for navigating the crucial first years. Bennett offers practical guidance on topics from determining whether firm life is the right fit to preparing for partnership. Tips and strategies for honing communication and presentation skills, managing your time, and networking effectively will help make the culture work for you and ensure a path to success.

Bennett picks up where the formal education process leaves off. Presenting a wide variety of scenarios and situations, he shows how to read the unspoken signals that reflect relationships of power and influence, and how to tap into them. He also advocates a solid grounding in the basics, covering such practical skills as writing memoranda, managing meetings, handling delegation of work, and receiving constructive criticism, while developing a reputation for being dependable, organized, clear-thinking, and enthusiastic. The result is a lively and eminently useful guide that will help you avoid job-killing moves, set and achieve realistic goals, and build a fulfilling legal career.

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