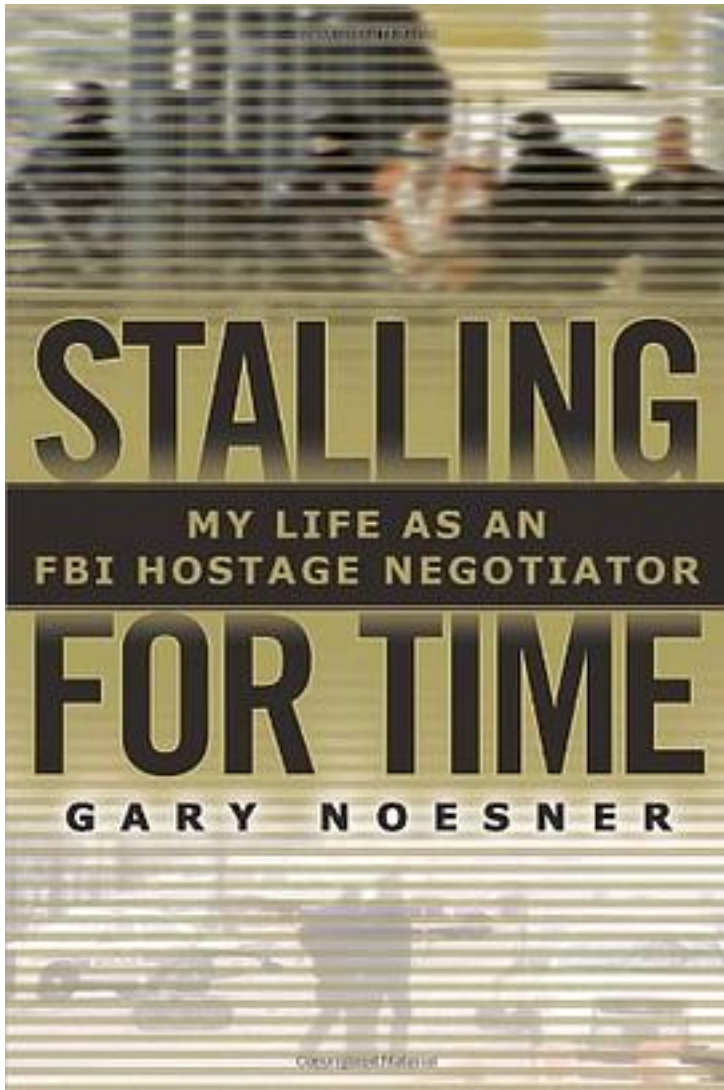


Stalling for Time



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著者:Gary Noesner

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An enraged man abducts his estranged wife and child, holes up in a secluded mountain cabin, threatening to kill them both. A right wing survivalist amasses a cache of weapons and resists calls to surrender. A drug trafficker barricades himself and his family in a railroad car, and begins shooting. A cult leader in Waco, Texas faces the FBI in an armed stand-off that leaves many dead in a fiery blaze. A sniper, claiming to be God, terrorizes the DC metropolitan area. For most of us, these are events we hear about on the news. For Gary Noesner, head of the FBI's groundbreaking Crisis Negotiation Unit, it was just another day on the job.

In *Stalling for Time*, Noesner takes readers on a heart-pounding tour through many of the most famous hostage crises of the past thirty years. Specially trained in non-violent confrontation and communication techniques, Noesner's unit successfully defused many potentially volatile standoffs, but perhaps their most hard-won victory was earning the recognition and respect of their law enforcement peers.

Noesner pursued his dream of joining the FBI all the way to Quantico, where he not only became a Special Agent, but also—in the course of a distinguished thirty-year career—the FBI's Chief Negotiator. Gaining respect for the fledgling art of crisis negotiation in the hard-boiled culture of The Bureau, where the shadow of J. Edgar Hoover still loomed large, was an uphill battle, educating FBI and law enforcement leaders on the job at an incident, and advocating the use of psychology rather than force whenever possible. Noesner's many bloodless victories rarely garnered as much media attention as the notorious incident management blunders like the Branch Davidian disaster in Waco and the Ruby Ridge tragedy.

Noesner offers a candid as well as fascinating look back at his years as a rebel in the ranks and a pioneer on the front lines. Whether vividly recounting showdowns with the radical Republic of Texas militia, the terrorist hijackers of the cruise ship *Achille Lauro*, and self-styled messiah David Koresh, or clashes with colleagues and superiors that expose the internal politics and power-plays of America's premier law enforcement agency, *Stalling for Time* crackles with breathtaking suspense and insight in equal measure. Case by case, minute by minute, it's a behind the scenes view of a visionary crime-fighter in action.

作者介绍:

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标签

谈判

心理学

纪实

美国

推理

negotiation

说服

评论

“Before we can influence others we must first listen and understand.” 非常好看的一本书，也是我完全通读，把我送上读原文轨道的第一本英文原著（豆瓣的第一个评分也是我给的，纪念意义可是相当大啊XD）。第一个和最后一个故事简直有CM文字版的感觉，书里穿插的谈判技巧知识和作者体会也很有价值。冷静耐心控场力是面对劫持者能用的技能，更是一个好的亲友爱人必备的素质。

牛魔王。。。他是和孙悟空联手，还是自己就跟天庭抗衡啊？好霸气的感觉。

发哥这次还是帝王范儿，从黄金甲到大闹天宫，帝王气质依存。电影对选角的还是别有用心的。

很精彩的一本书，语言平时节奏紧凑，适合当英文读物

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书评

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